

CORPORATE PROFILE

02

TRIUNFO

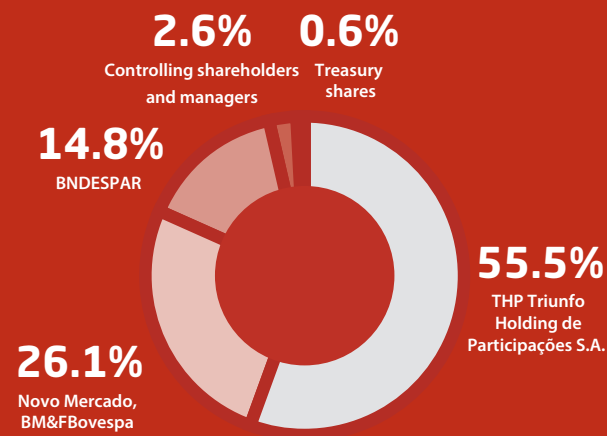
TRIUNFO IS A PUBLICLY HELD COMPANY WHOSE STOCK IS LISTED ON THE NOVO MERCADO, THE HIGHEST LEVEL OF CORPORATE GOVERNANCE OF THE SÃO PAULO STOCK EXCHANGE (BM&FBOVESPA), UNDER THE TICKER SYMBOL TPIS3.

GRI {G4-7}

Founded in 1999, Triunfo Participações e Investimentos is one of Brazil's leading infrastructure companies, with operations in toll road concessions, port and airport administration, and power generation sectors. The Company is headquartered in the city and state of São Paulo and its companies are located in eight Brazilian states (see map on page 21). At the end of 2015, these companies directly employed 5,491 workers who, in line with the Company's values, dedicate themselves every day to contributing to the sustainable development of Brazil.

GRI {G4-3; G4-5; G4-6}

OWNERSHIP STRUCTURE (on 12/31/2015)
GRI {G4-7}



GRI {G4-9}



13
COMPANIES



5,491
PROFESSIONALS



R\$ 68
MILLION NET INCOME



R\$ 1.6
BILLION ADJUSTED NET REVENUE

MISSION

To provide differentiated, high-quality public infrastructure services that **satisfy our clients**, thus making the Company the most valued by the market in this segment.

VISION

To be the benchmark in the infrastructure services segment based on the philosophy of **innovation** and **pioneering** spirit.

VALUES



RESPECT FOR HUMAN BEINGS



INNOVATION



TRANSPARENCY



RESPECT FOR THE ENVIRONMENT



ETHICS



TECHNOLOGY



SUPPORT FOR
SURROUNDING COMMUNITIES



QUALITY

TRIUNFO COMPANIES

GRI {G4-4; G4-8}

Toll road concessions is the segment in which most of Triunfo's business units operate: five companies dedicated to managing highways and four others provide services in this area. The total stretch of roads under concession managed by the Company in different regions of Brazil is 2,140.5 kilometers – more information is available on page 21.

The toll roads segment also has all of Triunfo's wholly-owned subsidiaries, except Concer, in which it holds 62.5% interest. In its other segments of operation, Triunfo has entered into joint ventures with other shareholders.

In the port area, it holds 50% interest in Portonave, a port terminal in the city of Navegantes in Santa Catarina. In the airport segment, Triunfo holds 23% of the shares of Aeroportos Brasil Viracopos, which is responsible for expanding and managing the Viracopos International Airport in Campinas, São Paulo.

In the energy segment, Triunfo holds 50.1% interest in Tijoá, the concessionaire responsible for operating the Três Irmãos Hydroelectric Plant in the interior region of São Paulo. In 2015, the Company divested two projects in this segment in which it held 100% interest: Rio Canoas, responsible for the Garibaldi Hydroelectric Plant in Santa Catarina, and Rio Verde, responsible for the Salto Hydroelectric Plant in Goiás. Detailed information on the sale of these projects can be found on page 42.

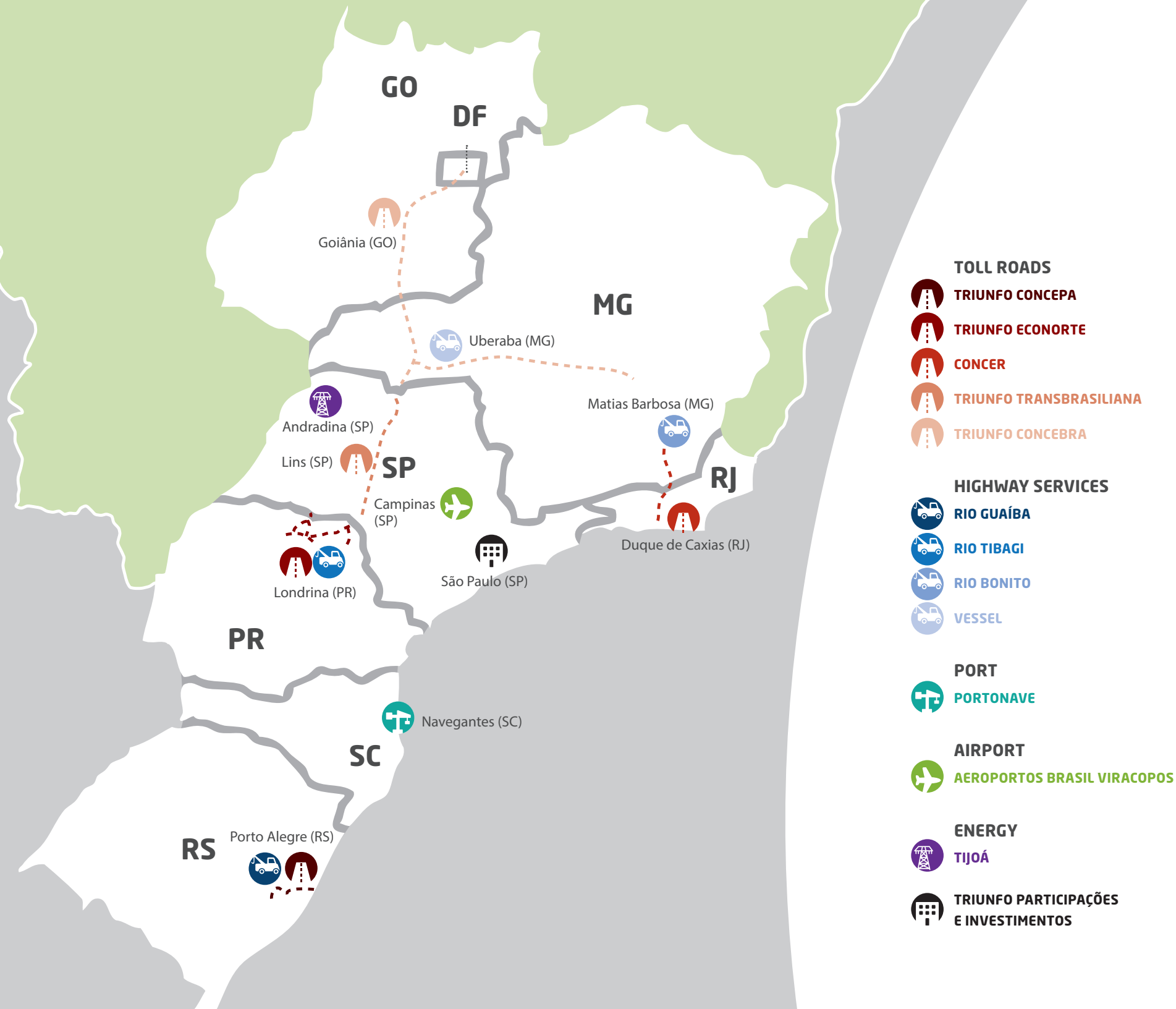
GRI {G4-13}

**TRIUNFO'S TOLL ROAD
CONCESSIONAIRES MANAGED
A TOTAL OF 2,140.5 KILOMETERS.**



LOCATION OF COMPANIES

GRI {G4-3; G4-5; G4-7}



TRIUNFO CONCEPA



Since 1997, Triunfo Concepa has been managing 121 kilometers of the BR-290 and BR-116 highways in the state of Rio Grande do Sul. One of the main corridors connecting Brazil and Mercosur, BR 290 is also known as Free Way and was considered the best federal highway, for the third consecutive year, by the 2015/16 edition of the Quatro Rodas 2015/2016 Road Guide.

In December 2015, the company concluded construction work on the fourth lane of the Free Way at an investment of R\$244.1 million, which met users' demand for four lanes, on a 19-kilometer stretch between the cities of Gravataí and Porto Alegre.

CASES ATTENDED IN 2015:

 **33.242 MECHANICAL**

 **2.646 MEDICAL**

CERTIFIED COMPANY:

NBR ISO 9001 - QUALITY

NBR ISO 14001 - ENVIRONMENT

Learn more about the company: www.triunfoconcepa.com.br



357
PROFESSIONALS



3
TOLL PLAZAS



10
TOW TRUCKS



5
AMBULANCES



6
TRAFFIC INSPECTION
VEHICLES



5
USER SERVICE
UNITS




TRIUNFO ECONORTE



Incorporated in 1997, Triunfo Econorte manages 341 kilometers of highways in the north of Paraná state, distributed over five stretches: BR-369, BR-153, PR-323, PR-445 and PR-090. The stretch comprises 289.8 kilometers of one-way lanes and 50.9 kilometers of two-way lanes.

In addition to connecting 15 cities in the region, the stretch managed by Triunfo Econorte is one of the main inbound and outbound routes to and from the states of Paraná and São Paulo, forming an alternative way to shipping products, especially agricultural commodities, from Brazil's Midwest region to ports in the south.

CASES ATTENDED IN 2015:

 **8.879** MECHANICAL

 **1.035** MEDICAL

CERTIFIED COMPANY:

NBR ISO 9001 - QUALITY

NBR ISO 14001 - ENVIRONMENT

Learn more: www.econorte.com.br



195
PROFESSIONALS



3
TOLL PLAZAS



6
TOW TRUCKS



5
AMBULANCES



5
TRAFFIC INSPECTION
VEHICLES



2
USER SERVICE
UNITS



TRIUNFO TRANSBRASILIANA



Acquired by Triunfo in 2015, it manages a 321.6-kilometer stretch of the BR 153 highway through 22 cities in the state of São Paulo. The concession stretch starts in the city of Icém on the border between Minas Gerais and São Paulo and ends in Ourinhos on the border between São Paulo and Paraná. At that point, the road forms, jointly with Triunfo Concebra and Triunfo Econorte, an important highway corridor spanning 1,839.1 kilometers.

At Triunfo Transbrasiliana, the year 2015 was marked by actions focused on adapting processes and services to the Company's business model. Moreover, the company started a new cycle of investments in road improvements. Around R\$80 million were invested in road widening in the region of São José do Rio Preto (SP) and on recovering the pavement of over 320 kilometers of the stretch. Road conservation, installation of new guardrails, modernization of the signage and implementation of drainage systems throughout the road were also object of investments over the course of the year.

CASES ATTENDED IN 2015:

 **17.457 MECHANICAL**

 **1.678 MEDICAL**

CERTIFIED COMPANY:

NBR ISO 9001 - QUALITY

NBR ISO 14001 - ENVIRONMENT

OHSAS 18001 - OCCUPATIONAL SAFETY

Learn more: www.triunfotransbrasiliana.com.br



314
PROFESSIONALS



4
TOLL PLAZAS



9
TOW TRUCKS



7
AMBULANCES



11
TRAFFIC INSPECTION
VEHICLES



7
USER SERVICE
UNITS



CONCER



Responsible for managing, since 1995, a stretch of 180 kilometers of the BR-040 highway, which connects Juiz de Fora in Minas Gerais to the city of Rio de Janeiro – the main highway corridor between the two states. Triunfo is a majority shareholder of Concer, holding 62.5% interest. The remaining 37.5% is divided among Construcap-CCPS Engenharia e Comércio S.A., CMSA Participações S.A. and CCI Concessões Ltda.

In 2015, Concer made progress in its main ongoing project: the New Uphill Lane (Nova Subida da Serra, a 20-kilometer lane that will replace the current Rio-Petrópolis road, a stretch of BR-040 in operation since 1928. The 2015/16 edition of the Quatro Rodas Road Guide elected BR-040 as one of the ten best federal highways in Brazil.

CASES ATTENDED IN 2015:

 **29.875** MECHANICAL

 **4.730** MEDICAL

CERTIFIED COMPANY:
NBR ISO 9001 - QUALITY

Learn more: www.concer.com.br



641
PROFESSIONALS



3
TOLL PLAZAS



16
TOW TRUCKS



10
AMBULANCES



12
TRAFFIC INSPECTION
VEHICLES



4
USER SERVICE
UNITS



TRIUNFO CONCEBRA



Largest toll road concession in Brazil, Triunfo Concebra started operations in 2014 and manages 1,176.5 kilometers of highways, connecting Brasília (FD) to Betim (MG) through BR-060, BR-153 and BR-262 highways.

In June 2015, Triunfo Concebra started toll collection after meeting all requirements of the concession agreement, which included, among others, revitalization of signage and road cleaning, asphaltic drainage and road widening of 10% of the roads under concession – a total of 65 kilometers of the BR-262 highway were widened between Uberaba (MG) and the intersection with BR-153 in Campo Florido (MG).

CASES ATTENDED IN 2015:



258.739 MECHANICAL



15.969 MEDICAL

Learn more: www.triunfoconcebra.com.br



994
PROFESSIONALS



11
TOLL PLAZAS



34
TOW TRUCKS



24
AMBULANCES



29
TRAFFIC INSPECTION
VEHICLES



24
USER SERVICE
UNITS



SERVICE COMPANIES

Triunfo's portfolio includes four companies that provide highway-related services, such as highway maintenance, mechanical assistance and towing, medical and hospital care and rescue services. These are:

Rio Guaíba Serviços Rodoviários Ltda.

Operating in Rio Grande do Sul, and wholly owned by Triunfo.

Rio Tibagi Serviços de Operações e de Apoio Rodoviários Ltda.

Provides services in the state of Paraná, wholly owned by Triunfo.

Rio Bonito Serviços de Apoio Rodoviário Ltda.

Provides services in the states of Minas Gerais and Rio de Janeiro. Triunfo holds 62.5% interest in it.

Vessel

Operates in the states of Goiás and Minas Gerais, wholly owned by Triunfo.



PORTONAVE



Portonave has been operating, since 2007, one of Brazil's most modern port terminals located on the left bank of the Itajá-Açu River in Navegantes in Santa Catarina. At the end of 2015, the company accounted for 42% of all the container cargo handled in Santa Catarina. One of its six key competitive advantages is Iceport, a cold storage chamber with capacity for 16,000 pallet positions, which focuses on the storage of frozen cargo.

In August 2015, Portonave concluded expansion of the Terminal and now operates on an area of 400,000 square meters. This helped the company double the yard's static capacity from 15,000 to 30,000 TEUs (twenty-foot equivalent units). Around R\$120 million were invested in the expansion.

The company's share capital is divided into two equal parts, held by Triunfo and Bakmoon Investment Inc.

CERTIFIED COMPANY:

NBR ISO 9001 - QUALITY

NBR ISO 14001 - ENVIRONMENT

Learn more: www.portonave.com.br



1,091
PROFESSIONALS



3
MOORING
BERTHS



6
PORTAINERS



18
TRANSTAINERS



40
SEMI-TRAILER
TRUCKS



71
PARKING SPOTS
FOR TRUCKS



AEROPORTOS BRASIL VIRACOPOS



The company has been managing, since 2013, the Viracopos International Airport in Campinas. Triunfo holds 23% interest in the company. In 2015, the project advanced in the first of the five investment cycles scheduled over its 30 years of concession.

Since it started managing the airport, Aeroportos Brasil Viracopos has invested around R\$3 billion in building a new passenger terminal with capacity to receive up to 25 million users a year. Inaugurated in 2014, the new terminal helped the airport reach in 2015 a record number of passengers transported: 10,300 people, up 4.85% from the prior year. Apart from the growth in passenger traffic, Viracopos maintained its leadership in cargo handling among all Brazilian airports.

Learn more: www.viracopos.com



1,253
PROFESSIONALS



2
PASSENGER
TERMINALS



1
CARGO TERMINAL



28
GATES



72
AIRCRAFT POSITIONS



TIJOÁ



Created in August 2014 in partnership with Furnas – Centrais Elétricas S.A., Tijoá is the concessionaire responsible for the maintenance and operation of the Três Irmãos Hydroelectric Plant, located on the Tietê River Basin in the city of Andradina in São Paulo. Triunfo holds 50.1% interest in Tijoá.

Três Irmãos is the largest hydroelectric plant in terms of installed capacity on the Tietê River: 807.5 MW, with assured energy of 217.5 average MW, which corresponds to 1,905.3 GWh/year.

GRI {G4-EU 1}

Learn more: www.triunfo.com



36
PROFESSIONALS



807,5
MW
OF INSTALLED
CAPACITY



217,5
AVERAGE MW OF
ASSURED ENERGY



HISTORY

1999

Constitution of Triunfo Participações e Investimentos S.A., controlled by Construtora Triunfo S.A.

2001

Construtora Triunfo transfers to Triunfo its interest in Triunfo Econorte.

2000

Construtora Triunfo transfers to Triunfo its interest in Triunfo Concepa.

2003

Construtora Triunfo transfers to Triunfo its interest in Concer.

2007

Triunfo holds its initial public offering in the Novo Mercado segment of the BM&FBovespa.
Operational startup of Portonave.

2012

In partnership with two other companies, Triunfo wins the auction for expansion, maintenance and operation of the Viracopos International Airport.

2013

BNDES Participações S.A. (BNDESPAR) acquires 14.8% interest in the Company.

2014

Operational startup of Triunfo Concebra.

Tijóá signs concession contract to operate and maintain the Três Irmãos Hydroelectric Plant.

2015

Operational startup of Triunfo Transbrasiliana.